



FOR IMMEDIATE RELEASE

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Chapters Health System Names New Chief Business Development Officer *Industry Leader Joins Community-Based Healthcare Organization*

TAMPA, FL (November 12, 2019): Chapters Health System, one of the nation's premier not-for-profit, community-based healthcare organizations headquartered in Temple Terrace, names Paola Bianchi Delp, MHA, MBA, ACHE, as the organization's new chief business development officer. Delp will be responsible for overseeing and expanding relationships with payors, hospital systems and assist in the development of additional strategic partnerships for Chapters Health.



“In December 2018, Paola joined the organization as a consultant, whereby she assisted us in reviewing and analyzing our existing managed care contracts. As time passed, it became readily apparent that having Paola as a permanent team member was vitally important in order for the organization to meet our strategic goals,” said Andrew Molosky, MBA, FACHE, CHPCA, president and chief executive officer at Chapters Health.

“For us at Chapters Health, Paola brings more than 25 years of experience in leading hospitals, medical groups, integrated delivery systems and health plans in terms of their operations, management, business development and strategic programs. She is a pioneer in the creation of risk-based delivery models, which allowed her to launch several alliances with independent physician associations, physician-hospital organizations, and Medicare-shared savings and accountable care organizations (ACO) programs,” added Dave O’Neil, chief financial officer at Chapters Health.

For the past eight years, Delp consulted in the areas of ACOs, population health and value-based outcomes for healthcare organizations across the United States. Prior to launching her consultant company, she served in a variety of leadership roles for United Healthcare, Physician Healthcare Plans, Ramsay-HMO as well as a number of hospital systems.

Delp received her Bachelor of Science degree in management and public relations from the University of Florida and she earned master’s degrees in both healthcare administration and business administration from the University of South Florida. She is a member of the American College of Healthcare Executives and served on the board of the American Hospital Association Managed Care. In addition, Delp has authored and advocated to modify claim payment accountability with payors.

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About Chapters Health System

As a progressive leader and premier health system, Chapters Health System is dedicated to delivering innovative home health, palliative and hospice care along with durable medical equipment and pharmacy services. Since 1983 as a community-based, not-for-profit organization, Chapters Health has provided choices, education and guidance through its managed affiliates: Chapters Health Home Care, Chapters Health Palliative Care, Good Shepherd Hospice, Hospice of Okeechobee, HPH Hospice and LifePath Hospice, located in Citrus, Hardee, Hernando, Highlands, Hillsborough, Martin, Okeechobee, Pasco, Pinellas, Polk and St. Lucie counties. All offerings are provided in order to improve the patient/family experience well in advance of end-of-life needs. To learn more, visit www.chaptershealth.org, like us on [Facebook](#) or follow us on [Twitter](#) and [LinkedIn](#).

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